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### **EXPLORE BUTTE COUNTY - MARKETING COMMITTEE MEETING**

Wednesday, February 24, 2021 12:00 p.m. - 1:00 p.m. Meeting via Zoom

#### **MINUTES**

<u>Present:</u> John Pearson, Bruce Spangler, Melissa Schuster, Nicole Johansson, Jennifer Leonard, Shelly James, Tami Travis, Lori Porter, Carolyn Denero

## **MINUTES**

- PorterCo Budget Proposal reviewed the projected \$280,000 spend. Committee agrees that we need to be more focused on our messaging.
  - a. approved \$30K Entercom Communications project for a Sacramento and Bay Area radio promotion to promote #HikeButteCA Pass and bring people from those drive markets to Butte. This is part of a \$90,00 additional plan for supporting Hike Butte.
  - b. AdWords have been turned back on
  - c. Plan for shoulder season "birding campaign"
  - d. Additional campaigns will be Restaurant Week, 12 Favorite Things, Museum Weekend
  - e. Have small line item for destination development communication support.
  - f. Committee will need to determine how we continue to support events/partners that have historically be supported with zone marketing since zone marketing has been moved to committee recommendation.
- 2. Final Advertising Wrap Reports from PorterCo
  - a. Presentation to be given during board meeting.
- Big Data Update and final recommendations for data points -TABLED
- 4. Social Media Report Review no specific discussion, reports were forwarded to committee earlier in the month.
- 5. Adventure Guide Reveal guide has been finalized and will be in market mid-March.
- 6. 2021 Content Calendar TABLE
- 7. Continue Brand Work TABLE
- 8. Mobile Visitor Center John, Bruce and Carolyn will be the small







team to get project moving.

Adjourn Meeting at 1:15pm.